



December 2007 Leadership Tip of the Month

Do Something New

Things To Do

- Identify one major new or unfinished initiative that could impact the fortunes of the group
 - Get consensus on the importance of completing it
 - Establish a definite deadline for completion
 - Drill down to action steps, timelines, and responsibilities for completion
 - Establish rewards and recognition for timely completion
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Previous 2007 Leadership Tips of the Month

January - [Developing the 2007 Plan](#)

February - [Cross-Selling: Developing Opportunities For Your Group](#)

March - [Make Your Workplace A Great Place To Work](#)

April - [Remove Obstacles](#)

May - [Developing Accountability in Groups](#)

June - [Develop a Coaching Culture](#)

July - [Communicate Something Important](#)

September - [Raising and Focusing Group Energy](#)

October - [Reforming the Underperformer](#)

November - [Building Your Group's Alumni Network](#)