



June 2007 Leadership Tip of the Month

Develop a Coaching Culture

Things To Do

- Whenever possible, walk the talk by personally coaching more people in your group
 - Have partners provide more frequent, real-time coaching to associates
 - Have senior associates provide coaching to junior associates
 - Partners need coaching too - encourage a peer-based, buddy system
 - Reverse coaching – have associates mentor senior partners around things like technology
-

Previous 2007 Leadership Tips of the Month

January - [Developing the 2007 Plan](#)

February - [Cross-Selling: Developing Opportunities For Your Group](#)

March - [Make Your Workplace A Great Place To Work](#)

April - [Remove Obstacles](#)

May - [Developing Accountability in Groups](#)