



November 2009 Leadership Tip of the Month

Build a Group Plan Now

Things To Do

- Schedule the meeting
 - Identify one or two major goals and strategies for the coming year
 - Facilitate a frank discussion on group obstacles and opportunities
 - Drill down to specific action steps and get commitments for performance
 - Agree on methods for keeping group activity sustainable throughout the year
-

Previous 2009 Leadership Tips of the Month

January – [Economic stimulus tools](#)

February – [Prevention](#)

March – [Cross-selling and compensation](#)

April - [Recharge the batteries](#)

May - [Three forms of leadership](#)

June - [Clarify and solidify your leadership](#)

October - [Refine your group's focus](#)