



April 2009 Leadership Tip of the Month

Recharge the Batteries

Things To Do

- Have partners develop 30 and 60 day tactical action plans.
 - Get them back to basics, focused on successful, but neglected tactics.
 - For those with extra time, set high goals, e.g., 10 meetings with people they haven't seen within the last year.
 - Develop stretch measures and track progress closely.
 - Provide coaching where needed.
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Previous 2009 Leadership Tips of the Month

January – [Economic stimulus tools](#)

February – [Prevention](#)

March – [Cross-selling and compensation](#)