



June 2009 Client Development Tip of the Month

Refresh and Revitalize

Things To Do

- Whether you're slammed with billable hours or searching for them, step back and evaluate how you're doing on a personal level (how has this economy impacted you, your relationships, your health, your personal interests, etc.).

 - If you're feeling drained, determine way to recharge your batteries.

 - There are many people you know who also need a boost, check in with them and do something together in your mutual areas of interest.
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Previous 2009 Client Development Tips of the Month

January – Internal partnering

February - Show the love

March - Client advocate

April - Invest in relationships

May - Don't fly solo