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## December 2008 Leadership Tip of the Month

# Utilize the Visionary Style

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### Things To Do

- Engage your group in a process that helps them develop a clear picture of a desirable future (this is especially important for groups that are suffering in this economy)
  - Once the group has developed agreement on a desired future, have them map out the major steps needed to get there
  - Keep the desired future and ongoing accomplishments top-of-mind in meetings and correspondence
  - Recognize and reward behaviors that support implementation of the steps
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### Previous 2008 Leadership Tips of the Month

**January** – Tout the successes of your group

**February** – Leaders as watchers

**March** – Shift from present to future

**April** – Coaching style of leadership

**May** – Running great meetings

**June** – Encourage "right" conversations

**September** – Raising and focusing group energy

**October** - Focusing on generating revenue

**November** - Role Clarity