



June 2008 Leadership Tip of the Month
Encourage "Right" Conversations

Things To Do

- Identify key objectives to be achieved that require cooperation between two or more people.
- Make sure the right people are on the team.
- Get the team to meet to discuss how to achieve the objectives
- Have the team set an agenda and agree to action steps with timelines and commitments.
- Ask the team to estimate how many meetings are required to accomplish the objective.
 - Get specific dates on their calendars.
- Hold the team to their commitments, track and communicate progress, and provide proper incentives.

Previous 2008 Leadership Tips of the Month

January – Tout the successes of your group

February – Leaders as watchers

March – Shift from present to future

April – Coaching style of leadership

May – Running great meetings